



Agency Commission Program

Commission Tiers by Agency In-force Premium As of December, 2010

	New	Renewal
Tier 1 \$ 1 to \$99,999	7	6
Tier 2 \$ 100,000 to \$249,999	8	6
Tier 3 \$250,000 to \$1,000,000	9	6
Tier 4 Above \$1,000,000	Negotiated	7

Disclosure: The above table represents a commission schedule that can be changed at carrier's discretion.
 Commissions may be negotiated or vary as defined in the above table based on an individual risk, state or agency.
 Commission is paid monthly on a collected and earned basis.